



For Sale by Owner 207/12 Marlborough Crescent, Hobsonville Point

WATERFRONT ELEGANCE AT JIMMY'S POINT

Welcome to Apartment 207 - a premium waterfront residence at the prestigious Jimmy's Point, where style, comfort, and breathtaking views combine to create an exceptional living experience.

Perched in a prime north-facing position, this sophisticated three-bedroom apartment enjoys panoramic views across the Upper Harbour and Hobsonville Point Wharf. Designed with modern living in mind, the open-plan designer kitchen seamlessly flows into the dining and living areas, offering an inviting space to relax or entertain. A separate media room provides versatility, while the master suite features an elegant ensuite and walk-in wardrobe. Step out to the expansive covered deck for all weather alfresco living and entertaining.

Luxury details abound, from the underfloor heating in both bathrooms to the ducted air-conditioning, ensuring year-round comfort. Practical touches, including a laundry and storage cupboard, complete the effortlessly functional layout.

Perfectly positioned in the heart of Hobsonville Point, this exclusive residence is just moments from vibrant eateries, scenic walkways, top-rated schools, and excellent transport links, including the commuter ferry and bus routes.

Experience the very best of waterfront living - wake up to stunning harbour views, take a leisurely stroll along the boardwalk, and embrace a lifestyle of effortless sophistication.

Enquire today to secure your place in this premier harbourside enclave.



Price:	By Negotiation
Vendor's Name:	Karl Farrand
Phone:	021 665 599
Email:	karlfarrand@gmail.com
Floor Area:	127 sqm + 30 sqm deck
Legal Description:	UNIT 207 DP 594977 AU28 AU65

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HOW TO MAKE AN OFFER

Here are some ways to make an offer on your dream property.

1) Let the seller know (in person, via email, text message or by using HomeSell's non-binding 'Expression of interest' form) that you are interested in buying their property at x price with x conditions and x settlement date. The most common buyer conditions are approval of finance, title, LIM or property inspection report, however you can add in any conditions you wish provided the seller is happy to accept them.

If the seller wishes to accept or consider your offer further then we recommend you complete a formal Sale & Purchase Agreement with your lawyer. We encourage our sellers to prepare a draft agreement containing their details, so check if they have this available. Once completed and signed, your formal offer is then forwarded to the seller's lawyer. The seller will then accept, decline or make a counter offer. Simple!

2) If you don't feel comfortable talking price and terms with the seller directly, or are ready to formalise your offer, then you can go straight to your lawyer with the details on this brochure (plus a draft agreement if the seller has this available) and complete a formal Sale & Purchase agreement. This will then be sent to the seller's lawyer who will notify their client that an offer has been received. Depending on the interest level for the property and the price offered, the seller may accept, decline or make a counter offer back to your lawyer. This process continues until you reach an agreement or decide not to continue any further.

POINTS TO NOTE:

1) Both the buyer and seller should always seek legal advice before signing a Sale & Purchase Agreement or any written document.

2) There may be two or more keen buyers for the property so the sellers will want to be in the position where they can consider both/all the offers at the same time and choose the offer that best suits. This in effect becomes a multi-offer situation where you are asked to state the highest price you are prepared to offer and any conditions you want met. The sellers will then consider both/all offers at the same time with their lawyer and may negotiate further with one party on the price or conditions, or accept the most suitable offer straight away.

3) Some property sales are done in ten minutes while others take quite a period of negotiation. Once an offer has been made it remains 'live' until it is accepted, declined, counter offered by the seller or withdrawn by the buyer. It is courteous to respond to all offers/negotiations within 24 hours or an agreed time frame, however you may wish to add an expiry date to your offer if you need a response by a certain time/date.

There is no one right way to deal with the process of buying or selling a property, so choose the style that suits you best. Your lawyer will be able to help you with any step in the process.

ARE YOU ALSO LOOKING TO SELL YOUR PROPERTY?

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